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AccelOps Maintains 70 Percent Growth for its Integrated SIEM, Performance and Availability Monitoring Software

Managed Service Providers continue to contribute to AccelOps' growth in third fiscal quarter

SANTA CLARA, Calif. - Aug. 01, 2013 - AccelOps, Inc., the leader in integrated Security Information and Event Management (SIEM), performance and availability monitoring software for on-premise and cloud-based data centers, achieved more than 70 percent year-over-year revenue growth in the third quarter ended June 30, 2013. New customer acquisitions, renewals and network expansions across all sectors contributed to growth.

Continued momentum with new Managed Service Providers (MSPs) underscored AccelOps' strength as a platform on which consultants, solution providers and MSPs build value-added services for customers.

"It's been another great quarter for AccelOps," said Flint Brenton, president and CEO of AccelOps. "We appreciate the confidence that our customers put in us as they replace sizable implementations of complex, legacy SIEM and monitoring tools in favor of AccelOps' cross-domain monitoring and real-time operational analytics. Our growing network of MSP partners is also opening up new opportunities, particularly with small and medium companies who can benefit from these partners' trained eyes and expertise, in addition to advanced monitoring."

AccelOps delivers the industry's only integrated software platform to monitor security, performance and availability across all aspects of the IT infrastructure, whether on-premise or in the cloud. Based on patented distributed real-time analytics technology, AccelOps automatically analyzes and makes sense of behavior patterns spanning servers, storage, networks, security, users and applications to rapidly detect and resolve problems. AccelOps works across traditional data centers as well as public, private and hybrid clouds.

Unlike traditional single-purpose tools designed for standalone enterprises, AccelOps provides MSPs with native multi-tenancy and has been designed for scalable deployment as a virtual appliance. AccelOps can be deployed natively within a public cloud infrastructure, making it possible for consultants and solution providers to offer managed services without investing in bricks and mortar.

"At Referentia, we have expanded our cybersecurity business by offering managed security and network services without undertaking unnecessary capital expenditure and risk by building our services on AccelOps' software hosted entirely in Amazon's Elastic Compute Cloud," said

Anthony Giandomenico, director of Solutions at Referentia. "Our customers are trying to be more efficient with their IT budgets and don't have the expertise or enough full-time staff, so it makes sense to access SIEM and monitoring as a service."

More information about AccelOps is available at www.accelops.com.

About AccelOps

AccelOps provides a new generation of integrated security, performance and availability monitoring software for today's dynamic, virtualized data centers. Based on patented distributed real-time analytics technology, AccelOps automatically analyzes and makes sense of behavior patterns spanning servers, storage, networks, security, users, and applications to rapidly detect and resolve problems. AccelOps works across traditional data centers as well as private and hybrid clouds. The software-only application runs on a VMware ESX or ESXi virtual appliance and scales seamlessly by adding additional VMs to a cluster. Its unmatched delivery of real-time, proactive security and operational intelligence allows organizations to be more responsive and competitive as they expand the IT capabilities that underpin their business. For more information, visit www.accelops.com.

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