Media Contact:

Gretchen Keaney Vantage PR 415-984-1970, Ext. 0109 accelops@vantagepr.com

Steven Handmaker Assurance 847-463-7176 shandmaker@assuranceagency.com

Large Insurance Brokerage Assurance Chooses AccelOps for Security and Compliance Automation

Company selects AccelOps for ROI and superior discovery, analysis and IT automation

SANTA CLARA, Calif., and SCHAUMBURG, Ill. - Oct. 31, 2013 - Assurance, the second largest independent insurance brokerage in Illinois and the 23rd largest independent insurance agency in the country, has chosen AccelOps' analytics-driven IT Operations Management for cloud and virtualized infrastructures to automate its security and compliance functions.

Assurance, which has offices near Chicago and St. Louis, transitioned its IT functions in-house and now handles log management and tracking, Security Event and Information Management (SIEM), as well as compliance and reports. Due to the transition to in-house, the brokerage company needed a solution that delivered a holistic view of its infrastructure's performance and availability.

AccelOps' virtual appliance software manages security, network performance and compliance, all on a single screen. AccelOps automatically discovers, analyzes and automates IT issues in machine and big data across organizations' data centers and cloud resources, spanning servers, storage, networks, security, applications and users.

Chad Adams, director of IT at Assurance, said the company considered competing vendors, including McAfee, Trustwave and LogRhythm, but was won over by AccelOps' dynamic and broad mix of capabilities and ROI. Assurance must comply with Health Insurance Portability and Accountability Act (HIPAA) regulations for its customers' information. AccelOps provides Assurance the most automated compliance reports out of the box, including PCI DSS, HIPAA, ISO, SOX, GLBA and COBIT.

"We monitor and flag security events and anything suspicious," Adams said. "With AccelOps, we now have a capability we've never had. We now have not only security events covered, but also network and system performance and availability, which allow us to correlate events and security incidents."

AccelOps offers more than 100,000 security, performance, availability and change events out of

the box. The software correlates these events into more than 325 rules, which allow for immediate visibility into every aspect across the data center.

"AccelOps offered the best mix of capabilities and ROI that we could find out there," Adams said.

About AccelOps

AccelOps provides analytics-driven IT Operations Management for cloud and virtualized infrastructures. The virtual appliance software manages security, network performance and compliance, all on a single screen. AccelOps automatically discovers, analyzes and automates IT issues in machine and big data across organizations' data centers and cloud resources, spanning servers, storage, networks, security, applications and users. AccelOps' patented analytics engine with cross-correlation sends real-time alerts when deviations occur that indicate a security or performance-impacting event. The AccelOps platform scales seamlessly and provides unmatched delivery of proactive security and operational intelligence, allowing organizations to be more responsive and competitive as they expand their IT capabilities. For details, visit www.accelops.com.

About Assurance

Assurance is among the largest and most awarded independent insurance brokerages in the United States. A "Top 50" independent broker and repeated "Best Place to Work" winner, Assurance places coverage for all lines of business and personal insurance, employee benefits and retirement services. Through centralized office locations just outside of Chicago, IL, and St. Louis, MO, more than 300 passionate insurance professionals provide measurable results and personalized services to over 5,800 clients across the country. Visit Assurance at www.assuranceagency.com.